

# SENIOR LEVEL APPOINTMENTS

## Commercial Dir./Secretarial Rec.

Basic £50-60k v. negotiable plus c/a, corp. bens. and realistic six-figure OTE  
*Thames Valley or West London location*

Our client, a highly successful secretarial recruitment brand, seeks a Commercial Director to oversee the running of several of its offices based in the Thames Valley area.

This is a senior level position reporting directly to the Managing Director. You will be responsible for leading a team of very successful managers who are looking for an individual who can add some real value to their business areas. Candidates must have recent experience in the secretarial recruitment market, preferably in the local area, and have excellent leadership, sales, motivational and coaching skills. The ideal candidate must have good operational and strategic skills and have the ability to 'muck in' at grass roots level if needed.

## Divisional Manager – HR Division

Basic c. £50k plus car allowance, excellent benefits and OTE  
*Central London*

Our client, a very successful brand, established nearly 30 years ago within the professional services market, seeks a Manager to establish a new HR Division to compliment/leverage off its existing brands. Focussing on the temp, perm and interim market you will help create a commercially viable business plan and build a high achieving sales team. Your duties will include all internal recruitment as well as establishing excellent working practices, client and candidate attraction, staff development as well as having full P and L and budget responsibility for the division.

This is a real opportunity to leave your footprint within an organisation who really are a quality operator within their markets; you cannot fail to be successful in such a supportive environment. The client is willing to cross-train from other sectors.

## Divisional MD – Sales and Marketing

Basic c. £70-80k plus car allowance. Excellent OTE  
*Berkshire*

Our client, a strategic sales and management consultancy, seeks a Divisional MD to work with their team advising clients within the FMCG and B2B marketplace.

Your task will be to work with clients on predominantly a retained basis on assignments at all levels within the sales and marketing arena. Your key responsibilities will include nurturing and growing the client base, ensuring that the team deliver on assignments, leading the team, recruitment and retention of staff and dealing with all operational and strategic matters.

Our client has a number of USP's that really make them stand out in the marketplace so they are a very attractive proposition.

## Recruitment/Sales Manager

Basic £45-50k plus benefits and realistic OTE  
*City Based*

Operating in the highly lucrative field of financial services, placing banking and secretarial support staff on both a temporary and permanent basis, our client urgently seeks a Recruitment/Sales Manager to manage, motivate and lead a team of successful consultants.

This is a super role for an individual looking to manage a business from every angle, with the daily support of the owner, whose real interest is in placing staff at a senior level, not managing the day to day running of the business.

Previous experience in the financial services arena is not necessary; what is more important is that you have the ability, desire and passion to motivate and manage individuals.

## Divisional Mngr. – Fashion and Retail

Basic c. £45k plus car allowance, equity, benefits and fantastic OTE  
*West London*

Our client is a very prestigious and reputable consultancy operating in the fashion and retail sector. They have a fantastic top tier client base and are looking for a Manager to take their perm team, currently four, to a team in excess of 10. You will need to be a true leader who will literally lead from the front and you will be expected to work on Senior Key assignments at the £50k salary level until you put an Executive Perm team in place.

This is a very exciting opportunity for a candidate who has worked in a fast paced recruitment consultancy and is keen to take their career in a new direction. Our client is happy to cross train from another recruitment discipline. The client has an excellent infrastructure and a solid client database.

## Snr. Mngrs./Directors – All Disciplines

Ruella James has over 7 years experience in the R2R arena and have an excellent track record placing Senior Level Candidates within all recruitment disciplines.

This is just a very small selection of the very exciting opportunities that we currently have registered at the £45-80k mark. Please be assured that we will work very hard on your behalf to secure you the right opportunity and work with you in a discreet fashion.

From a client perspective we have an excellent network from which to source candidates for your senior level opportunities.

For further information call our MD Ruella Crouch in confidence to see how we can assist you in securing a new role or securing you a new employee.